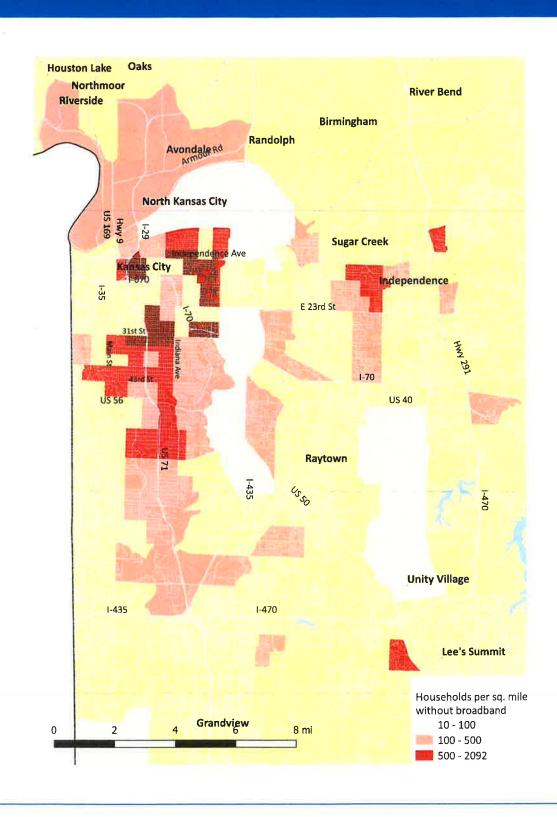
Kansas City area households without a broadband subscription



- What do you notice about the map?
 What are your observations?
- What surprises you?
- What additional information would help you better understand the issue?

Research shows three main reasons people don't subscribe

- Broadband speed internet may not exist in some lower-income neighborhoods.
- Some can't afford a monthly subscription and/or computer.
- Some lack skills needed to use the internet.

- Are any reasons missing?
- How do these reasons affect your neighborhood?
 Which one seems to have the biggest impact?

Retail costs for internet services in 64108 – a sampling

Most ISPs offer two pricing levels:

1. Retail

no discount. Different cost for different speeds.

2. Discounted

for lower income residents.

About \$30 a month.

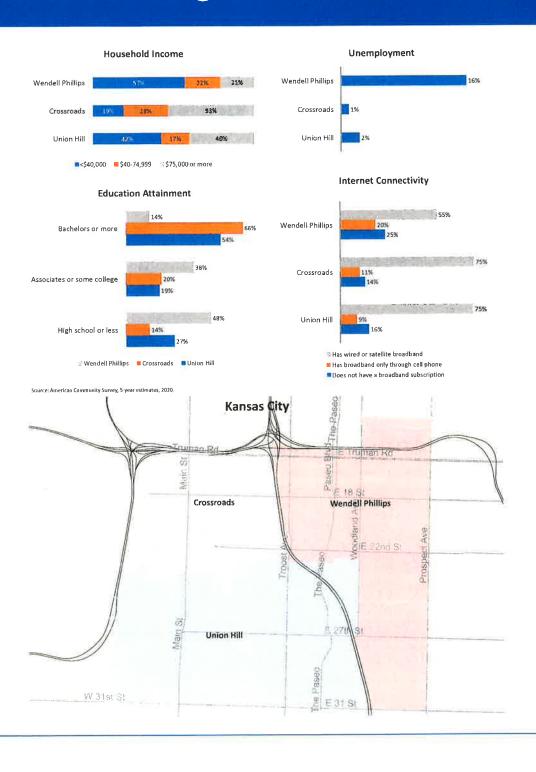
Also, the Affordable Connectivity Program (ACP) is a federal program that provides a temporary subsidy of \$30 a month. A household with a discounted internet plan that enrolls in the ACP can get their monthly bill almost completely covered.

Retail costs for internet services in 64108 - a sampling

Retail plans for major ISPs	\$ per month	Speed
AT&T	\$55	Up to 300 Mbps
	\$80	Up to 1 Gbps
Google Fiber	\$70	Up to 1 Gbps
Spectrum	\$50	Up to 300 Mbps
	\$90	Up to 1 Gbps

- What do you notice about this information? What are your observations?
- What surprises you?
- What else would you need to know about these plans to make them more enticing for you?

Comparative analysis – Wendell Phillips neighborhood and other neighborhoods



- What do you notice about the map?
 What are your observations?
- What surprises or stands out to you?
- What might be some reasons for lower uptake in one neighborhood than the other?

People said these were the most urgent needs driving them to adopt broadband

Employment

Apply for a job or learn about job openings online, etc.

Education

Attend online classes or provide fast internet for schoolchildren, etc.

Government

Apply for unemployment, housing, or childcare benefits, etc.

- What do you notice about these reasons? What are your observations?
- Which of these reasons do you respond to the most? Why?
- Are there other reasons that people would need broadband at home?